

## “What people are saying...”

### CommVault® Partners of the Year

“ We are honored by our second consecutive Global Support Partner of the Year recognition from CommVault. From day one, our relationship with CommVault has been based on mutual commitment, and Compugen is fully invested in delivering world-class service to CommVault and its customers. Notably, as Hurricane Sandy approached the eastern U.S. seaboard and CommVault’s headquarters, the Compugen support team was enlisted to help keep CommVault’s global customer support operations up and running. Working with CommVault’s global support organization, Compugen was a key contributor in providing ongoing exceptional support to our thousands of customers. We are proud of the level of support we provide and the quality of the relationship that we have developed with CommVault. We owe this success to everyone at Compugen who has been involved in this partnership from its inception.

— *Louis Gervais, Regional Director, Virtual Infrastructure Solutions, Compugen Inc.*  
*Global Support Partner of the Year*

“ Data management is a critical part of our increasing cloud business and we see CommVault in a pivotal role now and in the future. We are very proud to receive this award and look forward to continued growth in the coming years.

— *Herman Ramacher, CEO, ADN*  
*EMEA Cloud Partner of the Year*

“ CDW is honored to be recognized as CommVault’s Partner of the Year for the second year in a row. Winning this award two years in a row is really a validation of CommVault’s presence in today’s modern data center. Our longstanding partner relationship with CommVault is critical to our ability to consistently and effectively present solutions that solve our customer’s technology needs as they address critical data management issues within their physical and virtual environments. CommVault’s holistic approach to data management, and now their ability to compliment such strategies with private and/or public clouds have really allowed our sales teams to have conversations that are at the leading edge of current technology trends. We are looking forward to continued success and collaboration.

— *Doug Eckrote, SVP of Strategic Solutions & Services, CDW*  
*Americas Partner of the Year*

## “What people are saying...”

### CommVault® Partners of the Year

“ Computer Concepts Limited is all about engineering excellence and best of breed. We chose to partner with CommVault because from a support perspective, like us, they are a leading edge company who is innovative, dynamic and responsive. CommVault has adapted extremely well to service providers, which is a paradigm shift in the IT arena. A key differentiator is their licensing model, which is well suited to service providers. In a word, we'd say that CommVault is awesome.

— Darryl Swann, Executive Director, Computer Concepts Limited  
APAC MSP/Cloud Partner of the Year

“ Success is not a one-sided game. With accurate market perception, dedication and hard work coupled with the right minds success is inevitable. Thanks to the CommVault team who insist on working with us in Turkey.

— Serdar Ozcelik, General Manager, Datacore  
EMEA Rising Star Partner of the Year

“ We are honored to be recognized by CommVault for our professional services capabilities in providing information management solutions to our mutual clients. At Forsythe, we have a long history of optimizing traditional storage, server, network, and security infrastructures for our clients through our hands-on, results-oriented professional services. Forsythe has been a CommVault partner since 2004 and is pleased to work closely with CommVault to serve our mutual clients.

— Bill Brennan, President & CEO, Forsythe  
Americas Professional Services Partner of the Year

## “What people are saying...”

### CommVault® Partners of the Year

“ Fujitsu is delighted to be named by CommVault as EMEA Partner of the Year and sees it as a great endorsement of the work both parties have put into the relationship. CommVault Simpana is an integral piece of technology that underpins Fujitsu ETERNUS storage solutions and services, and drives real value for our customers. We have tight product integration with the Eternus DX, Eternus CS and CS High End and, working together closely in the field, the Fujitsu and CommVault teams have had great success in the last year, which we hope to accelerate in the future.

— *Marcus Schneider, Head of Storage, Product Development Group, Fujitsu  
EMEA Partner of the Year*

“ We have an close partnership with CommVault, which stems from an excellent offering in terms of the Simpana solution. As we are primarily a services-based company, having a product that is reliable and easy to deploy is key for the success of our business, and also for the end-customer. Our engineers love working with Simpana because it is a true single-platform data management suite.

— *James Downes, Managing Director, MacroDS  
APAC Professional Services Partner of the Year*

“ CommVault is a valued strategic partner in our enterprise solutions portfolio and OnX is honored to receive the Rising Star Partner of the Year award. We have placed big bets on growing our business together this year and look forward to our continued partnership and ongoing success.

— *Robert Vos, SVP Enterprise Software Sales, OnX  
Americas Rising Star Partner of the Year*

## “What people are saying...”

### CommVault® Partners of the Year

“ We are delighted and honored to be awarded Professional Services Partner of the Year for EMEA, recognition of our continued commitment to our partnership with CommVault. Over the past years, Oriium has consistently demonstrated its understanding of how service and support partners can add real value, assisting both new and existing customers and driving product demand. Our success is a direct result of the strong partner relationship and our team who work tirelessly to achieve the highest levels of knowledge, expertise and support. It is exciting to win such a prestigious award on a European stage, and we aim to build on this foundation for mutual long-term growth and success.

— *Chris Kiaie, Managing Director and CEO, Oriium Consulting Ltd  
EMEA Professional Services Partner of the Year*

“ Our partnership with CommVault has been very successful and allows us to approach our users with a very differentiated offering. The Rising Star Award is very appropriate for both us and CommVault as together we are certainly the rising star of the Japanese Data Management market.

— *Motoyuki Matsuguma  
Director - Solution & Product Marketing/Strategic Marketing, UNIADDEX, Ltd.  
APAC Rising Star Partner of the Year*

